

www.oduainvestment.com.ng

CORPORATE HEADQUARTERS
Floor 20-23, Cocoa House,
Oba Adebimpe Road,
Dugbe, Ibadan,
Oyo State, Nigeria.

LAGOS OFFICE
Block A, Floor 15,
Western House,
Broad Street, Marina,
Lagos, Nigeria

ABUJA LIAISON OFFICE
Odu'a Desk, OSIC, NIPC
Plot 1181, Aguiyi Ironsi,
Maitama,
Abuja, Nigeria

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COMPANY PROFILE

Hospitality with Comfort

...that makes you feel at home

Come and experience a new level of hospitality and comfort at **Lagos Airport Hotel Ltd**

Amazing food, Luxury Rooms & Suites, Olympic-sized Pool, State of the Art Gym, Grand Event Centre, Kiddie Land and Laundry services.



Lagos Airport Hotel Ltd.

(A Member of Odua Group of Companies)

- hospitality with a grand attention



info@lagosairporthotel.com.ng
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For Further Enquiries, contact :
Michael - 07036810003, Bukola - 07031265005,
Sanmi - 08062613597 OR +234 14483100-3

Executive Governors of the South Western States



Dr. Kayode Fayemi CON
Executive Governor,
Ekiti State



Arakunrin Rotimi Akeredolu SAN, CON
Executive Governor,
Ondo State



Mr. Gboyega Oyetola
Executive Governor,
Osun State



Engr. Seyi Makinde
Executive Governor,
Oyo State



Prince Dapo Abiodun MFR
Executive Governor,
Ogun State



Mr. Babajide Sanwo-Olu
Executive Governor,
Lagos State

As the saying goes, “The heritage of the past is the seed that brings forth the harvest of the future.” Such can be said about Odu'a Investment Company Limited; a conglomerate entrusted with delivering sustainable returns to stakeholders and enhancing the legacy for future generations through qualitative and strategic management of its investments.

What became a household name to the southwest states today can be dated far back as February 26th,

1976, three weeks after the creation of the three States -Oyo, Ondo and Ogun out of the old Western State.

The then State Implementation Committee gave the thought to establish a holding company, which was to take over the supervision and monitoring of sundry investments of the former Western State, which were previously under the control of the Western State Industrial Investment and Credit Corporation, the successor in title to the defunct Western Nigeria Development Corporation (WNDC).



ODU'A INVESTMENT
COMPANY LIMITED

THE JOURNEY SO FAR

The Economic Project Performance Unit (EPPU) in collaboration with the Western State Industrial Investment and Credit Corporation was given the duty of making necessary recommendations for the establishment of a holding company. At its fourth meeting held on March 24th, 1976, the State Implementation Committee accepted the recommendations of the EPPU, thus, leading to the birth of Odu'a Investment Company Limited.

Odu'a Investment Company Limited was incorporated in July, 1976 as the investment vehicle to manage and administer the business interest of the former Western State of Nigeria; then Oyo, Ondo and Ogun states. It commenced operation on October 1st, that same year. Following the creation of Osun (1991) and Ekiti (1996) states, ownership of the company became five states. Lagos State was admitted to the fold on March 28th, 2018. All the six states now own an equal share of 16.6% in the conglomerate.

Although it came into being as a holding company, but all of its subsidiaries and associated companies are ranked among the oldest and the largest industrial and commercial enterprises in Nigeria. They include the National Bank of Nigeria Limited which was established in 1933 and Wema Bank Plc (1945) in financial services, the Lagos Airport Hotel in 1942, Nipol Limited (Plastic manufacturing) in 1956, Wrought Iron (Nigeria) Limited in 1957, West African Portland Cement Company Limited in 1959, Nigerite Ltd (1959), Great Nigeria Insurance Company Limited in 1960, the Wemabod Estates Limited in 1963, Vegetable Oil (Nigeria) Limited in

1964, the Cocoa Industries Limited in 1965 and a host of others.

It is noteworthy to mention that the result of this carefully thought-out initiative as of today is a conglomerate, covering a wide spectrum of economic activities such as banking and insurance, manufacturing, agriculture, hospitality, construction and estate development. The scope of the manufacturing activities was particularly wide, embracing food and beverages, textile, wood, paper and printing, chemical, metal and mechanical industries. Since inception, the company has gone through thick and thin with successive boards and management playing their roles in sustaining the organisation through different times of military and civilian regimes.

In order to reposition the conglomerate to deliver on the shareholders' mandate “to be the engine room for the economic development of the South West”, the shareholders, after a comprehensive review of the corporate governance framework, inaugurated a new board of distinguished business personalities on May 7, 2020. The key impetus for this action was to advance the conglomerate into a world class company that will compete with similar organizations in terms of growth, profitability and sustainability.

Odu'a Investment Company Limited continues to make forays into new and profitable ventures that will not only give returns to its shareholders, but create employment opportunities for the young and teeming population. The company has carved a

pathway for sustainable growth by identifying and prioritising investment in high impact sectors such as real-estate, energy, agriculture, hospitality, financial services, logistics, healthcare, and ICT/digital.

Some of its recent strides of success include: creation of South West Agricultural Company (SWAgCo Ltd) to accelerate participation in the Agric value chain; successful bid for Bitu Marginal Oil Field in the Oil and Gas sector; creation of South West Innovation & Technology Company Ltd. (SWIT) to drive its involvement in the IT and digital sector.

Strategic partnerships remain the key driver to achieving these ambitious targets.

With the charge from the shareholders to be the engine room for the economic development of the South West, Odu'a Investment Company Limited is repositioning to impact on future of generations to come by deepening its investments in the identified 8 critical sectors stated earlier.



ABOUT US

Odu'a Investment Company Limited (OICL) is a conglomerate with substantial investment in Real Estate, Energy, Agriculture, Hospitality, Financial Services, Logistics, Healthcare, and ICT/Digital in southwest, Nigeria. We are the business partner of choice for any investor in the southwest states, which contribute about 48% to the Nigerian GDP.

The company is entrusted with delivering sustainable returns to our stakeholders enhancing the legacy for future generations through qualitative and strategic management of its investments.

It is a limited liability company run by an independent Board of Directors of seasoned professionals with vast experience in business and human resources management. The policies formulated by the versatile Board are translated

into action by an Executive Management team comprising high-flying and accomplished professionals. Odu'a Investment Company Limited leads a team of young, qualified and well-motivated staff in executing broad policies with the collective resolve to achieve quantum leap growth for the group.

As a dynamic conglomerate, Odu'a Investment Company Limited continues to make forays into new, profitable ventures that will not only give returns to her shareholders' value, but create employment opportunities for young and bright graduates of various disciplines.



OUR VISION

To be a world-class conglomerate



OUR MISSION

To deliver sustainable returns for all stakeholders; enhancing the legacy for future generations



We are the business partner of choice for any investor in the southwest states, which contribute about 48% to the Nigerian GDP.



PRIORITY SECTORS



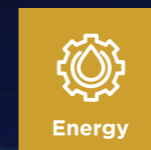
REAL ESTATE

Convert landed assets to high value residential and commercial properties



LOGISTICS

Focus on transportation and storage sub-sector in line with industry growth



ENERGY

- Operation of marginal fields
- Establish CNG pipeline
- Create renewables platform



HEALTHCARE

Invest in established and dividend paying profitable entities



HOSPITALITY

- Modernisation & expansion of existing hotels
- In partnership with investors and international brands



FINANCIAL SERVICES

- Revive subsidiaries to profit-making position
- Establish national microfinance bank
- Establish embedded agency banking



AGRICULTURE

Operationalise agriculture investment vehicle, South-West Agriculture Company Ltd. (SWAgCo)



ICT/DIGITAL

- Revive subsidiaries to profit-making position
- Establish fintech company



SUCCESSFUL PARTNERSHIPS WITH PRIVATE INVESTORS

LAFARGE AFRICA PLC

Lafarge Africa Plc is a member of the Lafarge Holcim Group – the biggest building and concrete solutions company in the world. It is a publicly quoted company on the Nigerian Stock Exchange (NSE) and serves Nigeria and South Africa with a wide range of building and construction solutions designed to meet housing and construction needs from small projects like individual home buildings to major construction and infrastructure projects.

NIGERITE

Nigerite Limited was incorporated in Nigeria in 1959 as a joint venture between the international Belgian group Etex N.V. and Odu'a Investment Company Limited of Nigeria. Nigerite Limited is the first and largest company in Nigeria engaged in the manufacturing, marketing and installation of New Technology cement fibre roofing and ceiling sheets, compressed sandcrete roofing tiles (CreteTile French and CreteTile Mission) and DryWall construction solutions.

WEMA BANK PLC

Wema Bank Plc is the pioneer of Africa's first fully digital bank, ALAT, and one of Nigeria's most resilient banks. With decades of experience in the business of banking, the Bank has remained innovative in delivering value to its stakeholders. The publicly quoted Nigerian company has successfully built a legacy of trust and resilience that has won it the loyalty of its customers.

EXISTING SUBSIDIARIES

LAGOS AIRPORT HOTEL LIMITED

277 rooms, 3 restaurants, a swimming pool and several conference rooms, located in the Ikeja Central Business District.

GLANVILL ENTHOVEN INSURANCE BROKERS AND PENSIONS CONSULTANTS

Provides special services in insurance & reinsurance broking, risk management

E&O POWER AND EQUIPMENT LEASING LIMITED

Sales and maintenance of generators and transformers

WEMABOD ESTATE LIMITED

The Company, Wemabod Limited was formerly known as Nabani Estates Limited. Incorporated in September 1962 as a wholly owned subsidiary of the defunct National Bank of Nigeria Limited.

LAFIA HOTEL

Budget hotel ideal for business and pleasure, located in Ibadan.

PREMIER HOTEL

87 rooms, a standard swimming pool and banqueting facilities, located in Ibadan.

OICL BOARD OF DIRECTORS

OICL Board of Directors



Dr. Segun Aina, OFR
Chairman

Global professional banking leader, fintech ecosystem enabler and thought leader, transformation expert, chartered arbitrator and respected futurist.

Received executive education at LBS, INSEAD France, IMD Switzerland, Harvard USA.

Former Executive Director, Ecobank;

Former CEO, Fountain Trust Bank; Past President, Chartered Institute of Bankers of Nigeria; Chairman, Global Banking Education Standards Board;

Chairman, BOT, Fintech Association of Nigeria; President, Africa Fintech Network, Serving on boards of corporate organizations in various sectors.



Mr. Adewale Raji
GMD/CEO

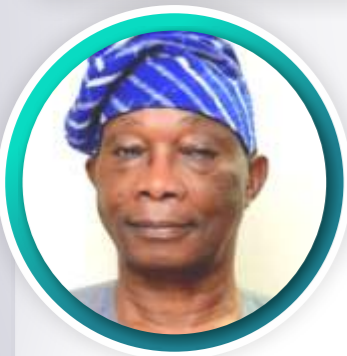
Entrepreneurial and Strategy driven Leader/ Chief Executive, with over three (3) decades of leading FMCG experience.

Former MD at PZ Cussons Nigeria Group, in charge of Distribution Services.

Executive Education at LBS, Cranfield University & Manchester Business School.

Recipient of numerous awards:

- Nigerian Tribune Platinum Peerless Corporate Leader Award 2019
- National Merit Award Recipient of the National Chapter of University of Jos Alumni Association 2004



Chief Segun Ojo
Director

A former Head of Statistics & Ondo State Commissioner for Finance, Economic Planning and Budget (1999-2003).

He was Instrumental to the establishment of Ondo State Oil Producing Area Development Commission (OSOPADEC) that other Niger Delta States domesticated.

Served as Chairman of Odua Investment in 2017.

Member of the following associations:

- Population Association of Nigeria (PAN),
- Nigeria Statistical Association (NSA),
- Nigeria Economic Society (NES),
- Africa Statistical Association (AFSA),
- International Association of Survey Statisticians (IASS),
- Institute of Directors (IoD)



Mr. Mr. Seni Adio, SAN
Director

Has over three decades of experience as a legal practitioner.

He is a Senior Advocate of Nigeria, and Managing Partner of COPLEY PARTNERS, Lagos.

Former Chairman of the Nigerian Bar Association (NBA) Section on Business Law (NBA-SBL), and a Member of the National Executive Committee of the NBA.

He is also a founding Member of the National Assembly Business Environment Roundtable (NASSBER)



Dr. Tola Kasali
Director

Former Executive Chairman of Ibeju-Lekki Local Government Council, where he left an indelible record of achievements.

Honorable Commissioner for Special Duties in Lagos State from 2007 to 2011, during which period he midwifed the establishment of the Lagos State Emergency Management Agency (LASEMA) and the Lagos State Safety Commission.

Commissioner for Rural Development in Lagos State from 2003 to 2006.



Otunba Bimbo Ashiru
Director

Two term Commissioner for Commerce and Industry in Ogun State from 2011 to 2018.

Improved the Ogun State business environment with over 1,279.84% increase in internally generated revenue and over 300 factories/companies established in Ogun State.

Has over 3 decades of Banking industry experience. Former Director/Group Head, Public Sector Stanbic IBTC Bank. Fellow Chartered Institute of Bankers of Nigeria.

Fellow of the Institute of Strategic Management of Nigeria, National Institute of Marketing and Chartered Institute of Commerce of Nigeria.



Mr. Segun Olujobi
Director

Chief Executive Officer of Vertex Energy Limited. He has worked with top organizations including:

- African Capital Alliance, a private equity firm
- Accenture, a global management consultancy

Fellow of the Aspen Leadership Initiative West Africa. He has served and continues to serve on boards of profit and non-profit organization.

Alumnus of the Executive Business Programs of Lagos Business School and IMD.



Otunba Mrs. Adebola Osibogun
Independent Director

A financial services expert with over forty years working experience across multiple levels, ranging from real estate financing and trusteeship to commercial banking.

She has considerable board experience at Executive and Non-Executive levels having served on the Board of FBN Holdings Plc and FBN Mortgages Ltd. She serves currently on the board of Imowo MicroFinance Bank, Managing Director of Davidfnn Global Concept Ltd and President of the Consumer Awareness and Financial Enlightenment Initiative (CAFEI), a not-for-profit organization.

A former Managing Director of Coop Savings & Loans Ltd and Skye Trustees Ltd, former National President of the Mortgage Banking Association of Nigeria and a Past President of the Chartered Institute of Bankers of Nigeria. A Fellow of several Institutes, served at the national level on Presidential Committees.

OICL Board of Directors



Mrs. Folusho Olaniyan, OON
Independent Director

Current Chairman, Psaltry International Company Ltd, Oyo state Nigeria. Former Managing Director CEO of UTC Nigeria Plc 2007-2013, & Founder of Contact Consulting Nigeria, Consultant to the World economic forum Grow Africa project, on data assessment of maize, soya bean, and coffee sectors in Tanzania, Ghana, and Ethiopia in 2017.

Member of the project advisory council of BASICS-a, 4-year cassava seeds system economic project funded by Bill and Melinda Gates foundation, from 2017-2020.

Chairman, Agriculture and Agroallied committee & Fellow, Institute of Directors of Nigeria. Chairman, Public private partnerships committee, & member, Ekiti state university governing council. Cochran Fellow, United States Department of Agriculture USDA.



Ms. ADEKEMI AJAYI
Executive Director

Finance executive, strategist and business leader with over 20 years in senior leadership roles across years of experience in Finance, Strategy Consulting and Telecommunications. Breadth of experience includes managing relationships with banks, investment firms, Development Finance Institutions, corporates, domestic and international investors.

Early professional career forged with Exxon Mobil and Morgan Stanley in the UK. In Nigeria, further experience obtained working in senior and executive management positions with firms such as Chapel Hill Denham, Etisalat and UNIC Asset Management. Areas of expertise include Corporate Finance, Financial Analysis & Planning, Financial and Strategic Advisory, Financial Markets and Project Management.



Olugbolahan Mark-George
Executive Director

Over 25 years multi-sector experience: microfinance, PE, VC, international finance, insurance and investment management. Seasoned executive, strategist and business leader providing advisory services to public and private entities across Africa, Europe and North America.

Founding CEO of MicroCred Microfinance Bank Nigeria Former Country Director of GroFin Nigeria.

Former Head of Financial Advisory, First Funds Limited Former Head of Investment Management at Ventures & Trusts.

Monarchial Suite & Presidential Suite

Royalty
 at its
peak

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Our **Monarchial Suite** is a luxurious home away from home that is fit for royalty.

• 2 large living rooms	• 1 dining room	• Reception lounge
• Secretariat	• 2 master bedrooms	• 2 maid's chambers
• 1 conference room	• 1 kitchenette	• Boy's quarters

Our **Presidential Suite** offers you that exclusive treatment reserved for executives

Experience it today and you will always be back!



Lagos Airport Hotel Ltd.
Ikeja
 (A Member of Odua Group of Companies)
 111, Obafemi Awolowo Way, Ikeja, Lagos.
 Customer Care Line:
 08092615720, +234 1 4483100 - 3






- hospitality with a grand attention



A BOLD NEW REBIRTH

BUSINESS PRESENTATION

In its bid to develop and draw up a roadmap for growth and profitability, a 5 year Strategic plan- “Sweat Revive and Create 2021-2025 (SRC 2025)” was created.

The Group had at a strategy retreat in 2020 crafted and adopted a 5 year strategic plan to deliver exponential revenue growth of about 1000% by 2025 through strategic partnerships while maintaining a lean non-operating investment holding company model.

The Group identified the following 8 major sectors to participate in which are: Agriculture, Real Estate, Hospitality, Energy, Financial Services, Health care /Pharmaceuticals, Logistics, and ICT/Digital.

Our shareholders and owner States Governors have a commitment and a

conviction that Odu'a Investment Company Limited and the Group as a whole should run as a dynamic and sustainable business with a clear mandate to be the engine room for the economic development of South-west.

The Board of Odu'a as constituted comprise distinguished people with diverse business background that have been providing the needed oversight functions and following very strong governance principle for decision-making.

As we attain the 45th Anniversary of OICL as a conglomerate, we wish to assure our shareholders that the company will continue to play its role as a responsible corporate citizen and will never drop the ball in enhancing shareholders value.



**SOUTH-WEST
AGRICULTURE
COMPANY LIMITED
(SWAGCO)**



Our objective in the long run is to create value for all our stakeholders, achieve significant “social impact” and make SWAgCo become the engine room for the agriculture transformation in the South-West.

About SwagCo

In 2020, the current Board of Directors of OICL took a strategic decision to warehouse, harmonise and deepen the company’s foray into agriculture by birthing a wholly owned subsidiary for this purpose, leading to the formation of SWAgCo (South-West Agriculture Company) Limited.

The origin of SWAgCo is tied inextricably to Cocoa House, OICL’s headquarters and erstwhile tallest skyscraper in West Africa. ‘Ile Awon Agbe’, the one-time pride of the Western Region, was built off the sweat of cocoa farmers and represented the productivity of the Yoruba people. After decades of portfolio diversification, the root of the Odu’a Group is being revived in the entity known as SWAgCo Limited.

SWAgCo, an Agricultural Investment Company, was incorporated in June 2020 and funded with an initial capital base of over N10Billion, to unlock & transform underinvested agribusiness opportunities within Nigeria into institutional grade investment operations.

Vision

To lead the Agriculture Revolution in Nigeria

Mission

Create value for all stakeholders by building a sustainable, dynamic, high yield and socially impactful enterprise

Goals

**Create
100,000 JOBS
within 5 (five) years!**

Deliver superior RoI within five (5) years.
Enhance Agric contribution to South West GDP within five (5) years by 22%.



Business Objectives

SWAgCo's Primary Roles



Raise Funds

Generate adequate funding for investments in the agriculture sector in Nigeria, through effective fund-raising strategies and tactics



Invest Funds

Invest funds in high potential & high impact agribusiness interests in Nigeria starting off from South West Nigeria



Manage Funds & Provide Oversight to the projects

Adequately manage funds for sustainable and significant agriculture investments

SWAgCo portends far-reaching socio-economic benefits for the South West and Nigeria as it strategically participates in the burgeoning Agriculture sector...

Potential benefits for the South West



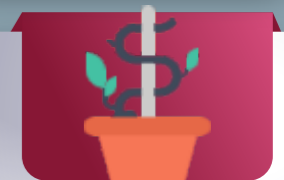
Economic Diversification and Advancement

Sustainable economic development and diversification of the national and state economy from increased activities across the agriculture value chain...



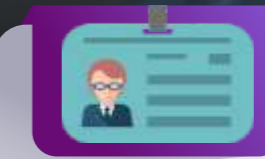
Export Opportunities

Self-sufficiency and domiciliation of majority of the region's N19.8bn (\$54.4million) annual food expenditure...



Supply of Raw Materials

Provision of high quality raw materials to the N3.56trn manufacturing sector which contributes 12.34% of nominal GDP...



Empowerment

Opportunity to combat rising unemployment within the region (19.6%) through provision of jobs for skilled and unskilled labor from increased activities across the value chain i.e. production, harvesting, transport, processing, distribution, packaging, and retail/marketing...

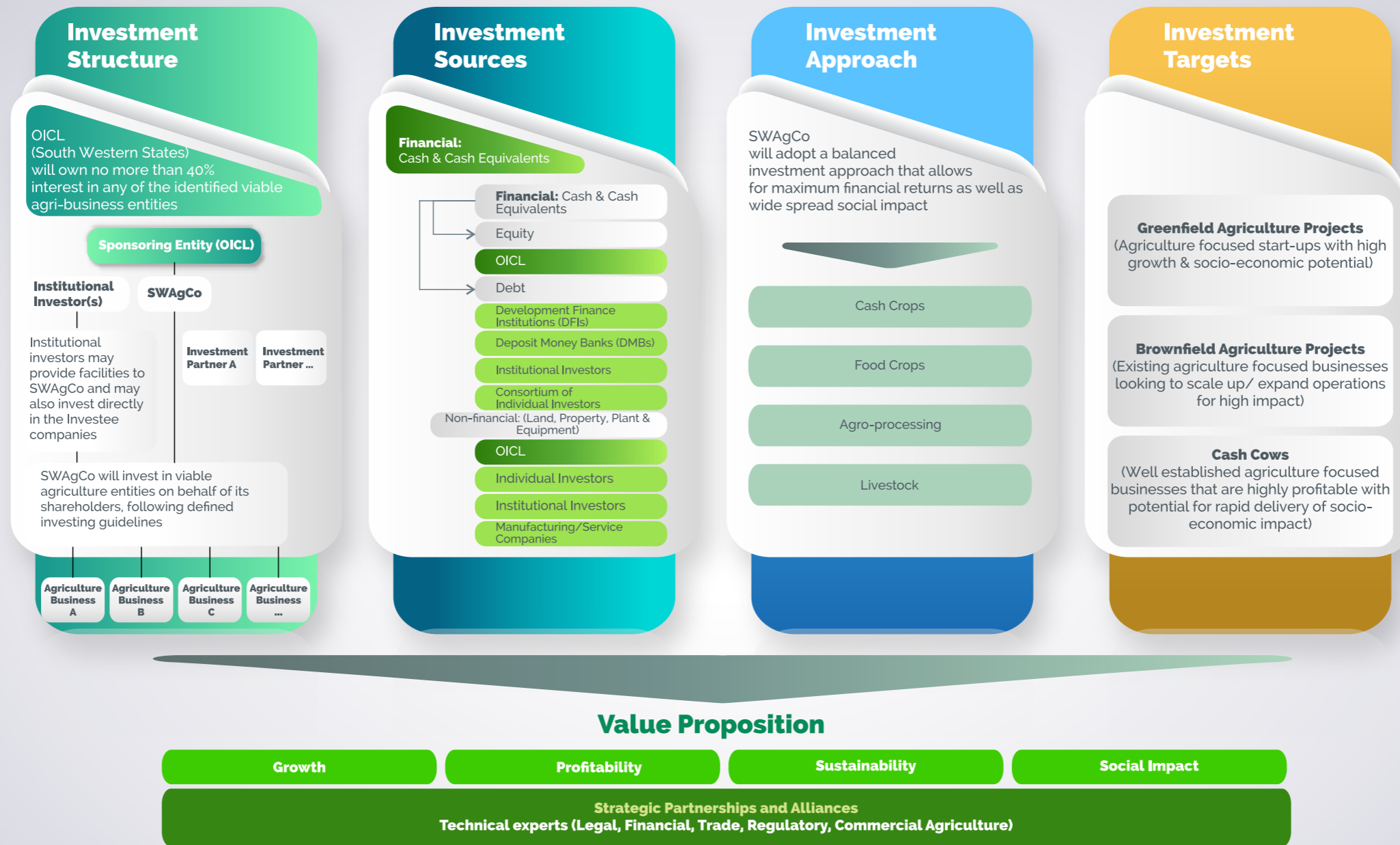


Food Security

Self-sufficiency and domiciliation of majority of the region's N19.8bn (\$54.4million) annual food expenditure...



SWAgCo has defined a business model to deliver on its strategic mandate...





about the company

BITA Oil & Gas, a special purpose vehicle, was integrated through a partnership initiated by Pioneer Global Energy Resources and Odu'a Investment Company Limited. The company was incorporated in 2021.

It was established following the 2021 marginal oil field bid conducted by the Federal Government of Nigeria. The oil field is located in Ondo state.

BITA is expected to help OICL create southwest presence in the oil & gas sector, which is one of its focal business sectors. BITA Oil & Gas is poised to work closely with oil giants such as Shell, Chevron etc. to achieve its target oil and gas production volumes.

Objectives

- To establish a new vehicle and a new revenue stream
- To take advantage of OICL's unique position in the South-West
- To participate and be a sector leader in the Nigerian oil and gas industry.
- To be a leading company in international and local markets

Investment Opportunities

BITA is seeking the right partnerships with indigenous players and SMEs in the oil & Gas sector to trade internationally either for the export market or the local market consumption.

These partnership are expected to:

- To become a global player in the oil and gas sector
- To give ample opportunities to companies for the development of the oil field.
- To be a clear participant in the Nigerian Content Development Program for the oil and gas industry.
- Establish CNG pipeline





SOUTH-WEST INNOVATION & TECHNOLOGY LIMITED (SWIT)

South-West Innovation and Technology Limited (SWIT) is the investment vehicle for Odu'a Investment Company Limited's (OICL) technology business, which will serve as the driving force for digital transformation in the Odu'a Group.

The company was incorporated in 2020 as a bold move to create OICL's presence in the ICT/Digital sector, which is one of the its focal business sectors.

SWIT is seeking opportunities and linkages with the right partnerships to deliver tech-based solutions that cut across diverse industries/sectors, that have the potential for regional & global scale.

These innovations are expected to:

- Catalyze the next digital revolution in the South West
- Deliver empowerment and human capacity development across board
- Create over 50,000 direct jobs and indirect jobs within the next five (5) years
- Double IT contribution to the GDP of the South West within the next five (5) years

SWIT is open to all ICT/Digital business opportunities in the following areas:

- Enterprise Software
- Data Centre Systems
- IT Services
- Communication Services
- Devices

Software Business Solutions Consulting (SBSC)/OICL Joint Venture

We recently entered into a joint venture agreement with an experienced technology partner, SBSC.

The joint venture will leverage capabilities within the technology space to deliver technology solutions across the following broad business lines:

- Product deployment and custom solutions: Deploy best in class solutions to meet customer needs
- Tech Hub & Innovation Center: Start a tech hub that will incubate talent, provide resources and employment opportunities
- Asset Management/eCommerce: Customise and deploy asset management solutions for third parties.
- Our functional incubation center at the Abeokuta Tech Hub has well-trained IT professionals.
- We are currently seeking suitable organizations that require IT outsourcing services for formal engagement.

Successful partnerships with private investors



Selected investments - Subsidiaries

